

Associate Degree Plan of Study: AAB, Business Management - Real Estate Broker

AAB, Business Management - Real Estate Broker		
COURSE #	COURSE TITLE	CREDITS
ACCT 1101	Principles of Financial Accounting	3
ENGL 1101	English Composition I	3
REST 1171	Principles of Real Estate	3
REST 1173	Real Estate Law	3
REST 2275	Real Estate Finance and Appraisal	3
ACCT 1102	Principles of Managerial Accounting	3
BADM 2272	Business Communications	3
CSCI 2218	Excel	3
ENGL 1102	English Composition II	3
MATH 1115 or MATH 1125 or MATH 1141	Math Literacy or Quantitative Reasoning or College Algebra or Higher	3
BADM 2204	Principles of Marketing	3
BADM 2220	Human Resources Management	3
BADM 2251	Business Law I	3
ECON 2205	Principles of Microeconomics	3
Elective	Arts & Humanities Elective	3
BADM 2208	Supervision & Leadership	3
BADM 2216	Business Ethics	3
BADM 2222	Business Finance	3
BADM 2290	Problems in Business	3
ECON 2206	Principles of Macroeconomics	3
Total Credits		60

IWU General Education Requirements

(May be taken at IWU or any regionally accredited institution).

IWU Gen. Ed. Requirements	May Be Satisfied By:	Credits Satisfied
3 credits in Biblical Studies	Met with any Biblical Studies Course	0
3 credits in Philosophy, Biblical Studies, or Religion	Met with any Philosophy, Biblical Studies, or Religion Course	0
3 credits in English Written Communication	ENGL 1101	3
3 credits in English Written Communication	ENGL 1102	3
3 credits in English Oral Communication	Met with any English Oral Communication	0
3 credits in Mathematics	MATH 1115, 1125, 1141 or Higher	3
3 credits in Natural Science	Met with any Natural Science Course	0
3 credits in Social or Behavioral Science	ECON 2205	3
3 credits in Social or Behavioral Science	ECON 2206	3
3 credits in Arts and Humanities	Arts & Humanities Elective	3
Total Required: 30		18

• Credit is granted for undergraduate course work with a satisfactory grade (“C” or above) in a 100-level or higher course, or for graduate course work with a satisfactory grade (“B” or above) in a 500-level course or higher, taken at a college or university that is accredited by an accrediting agency recognized by both the U.S. Department of Education (ED) and the Council for Higher Education Accreditation (CHEA). This transfer guide is for National & Global courses of study only and is not meant to be used for purposes for IWU-Marion. *

IWU Bachelor Completion Plan of Study

B.S., Management (BSM)				
COURSE #	COURSE TITLE	CREDITS	EQUIVALENT COURSES	CREDITS SATISFIED IN ASSOCIATE DEGREE
	Foundational Course			
MGT 302	Management and Leadership	3		
	Devoe Entrepreneurship Courses			
ENT 301	The Business Idea	3		
ENT 302	The Customer Conversation	3		
ENT 303	The Culture and Operations of a Business	3		
ENT 304	The Cash Flow Story	3		
	Management Courses			
ADM 310	Digital Transformation for Managers	3		
MTT 437	Operations and Supply Chain Management	3		
MGT 445	Ethical and Legal Business Concepts	3		
ACC 305	Accounting and Financial Decision Making for Managers	3		
MKG 471	Applied Research in Marketing and Economics	3		
MGT 432	Organizational Behavior	3		
MGT 451	Quality and Project Decision-Making for Managers	3		
MGT 460	International Issues in Business	3		
MGT 465	Strategic Management	3		
Total Core Credits		42		0

Your Pathway to an IWU Bachelor Degree

IWU Bachelor Degrees (120 cr hrs)

Associate Degree Credits:	60
B.S. Core Credits Remaining:	42
Gen. Ed. Credits Remaining	12
Additional Credits Needed to Reach 120:	6

To Speak with an Enrollment Counselor Contact:

Toll Free 866-498-4968
iwuenroll@indwes.edu
www.indwes.edu/admissions/online/online-transfer

• Transfer pathways are produced as a service to associate degree students. Every effort is made to maintain up-to-date and accurate information; however, this information is subject to change. Such changes take precedence over the information on this guide. Students should work with their current advisor and an IWU advisor. Responsibility for complying with all applicable requirements ultimately rests with the student.

• Transfer pathways are intended as general guides and do not guarantee the transferability of credits. Official credit evaluations will be completed upon admission and receipt of official transcripts.

