



Associate Degree Plan of Study: Management, AAB

Management, AAB		
COURSE #	COURSE TITLE	CREDITS
MGT 1060	Organizational Behavior	3
MGT 1105	Introduction to Business	2
ENG 1111	English I	3
FYE 1101	College Success	1
ITS 1105	Computer Concepts and Software Applications	3
MTH 1060	Business Mathematics	3
MGT 1120	Principles of Management	3
MKT 2000	Marketing Management	3
ACC 1100 or ACC 1200	Introduction to Financial Accounting or Managerial Accounting	4
ECO 2220	Principles of Microeconomics	3
ENG 1112 or ENG 2211	English II or Business Communication	3
MGT 2000 or MGT 2020	Introduction to Project Management or Quality Management	3
MGT 2600	Legal Environment of Business	3
ECO 2210	Principles of Macroeconomics	3
HRM 1725	Human Resource Management	3
MGT 2450 or STT 2640	Data Analytics or Elementary Statistics I	3
MGT 2270	Business Finance	3
MGT 2650	Negotiation Skills or Co-op or Tech Elective	3
MGT 2800	Business Strategy/Policy Seminary (Capstone)	3
LSC 2270	Operations Management	3
Elective	Arts/Humanities Elective (GA)	3
Total Credits		61

IWU General Education Requirements (May be taken at IWU or any regionally accredited institution).

IWU Gen. Ed. Requirements	May Be Satisfied By:	Credits Satisfied
3 credits in Biblical Studies	Met with any Biblical Studies Course	0
3 credits in Philosophy, Biblical Studies, or Religion	Met with any Philosophy, Biblical Studies, or Religion Course	0
3 credits in English Written Communication	Met with ENG 1111	3
3 credits in English Written Communication	Met with ENG 1112	3
3 credits in English Oral Communication	Met with any English Oral Communication	0
3 credits in Mathematics	Met with MTH 1060 or STT 2650	3
3 credits in Natural Science	Met with any Natural Science Course	0
3 credits in Social or Behavioral Science	Met with ECO 2220	3
3 credits in Social or Behavioral Science	Met with ECO 2210	3
3 credits in Arts and Humanities	Met with Arts/Humanities Elective	3
Total Required: 30		18

• Credit is granted for undergraduate course work with a satisfactory grade (“C” or above) in a 100-level or higher course, or for graduate course work with a satisfactory grade (“B” or above) in a 500-level course or higher, taken at a college or university that is accredited by an accrediting agency recognized by both the U.S. Department of Education (ED) and the Council for Higher Education Accreditation (CHEA). This transfer guide is for National & Global courses of study only and is not meant to be used for purposes for IWU-Marion. *

IWU Bachelor Completion Plan of Study

B.S., Management (BSM)				
COURSE #	COURSE TITLE	CREDITS	EQUIVALENT COURSES	CREDITS SATISFIED IN ASSOCIATE DEGREE
	Foundational Course			
MGT 302	Management and Leadership	3		
	Devoe Entrepreneurship Courses			
ENT 301	The Business Idea	3		
ENT 302	The Customer Conversation	3		
ENT 303	The Culture and Operations of a Business	3		
ENT 304	The Cash Flow Story	3		
	Management Courses			
ADM 310	Digital Transformation for Managers	3		
MTT 437	Operations and Supply Chain Management	3		
MGT 445	Ethical and Legal Business Concepts	3		
ACC 305	Accounting and Financial Decision Making for Managers	3		
MKG 471	Applied Research in Marketing and Economics	3		
MGT 432	Organizational Behavior	3		
MGT 451	Quality and Project Decision-Making for Managers	3		
MGT 460	International Issues in Business	3		
MGT 465	Strategic Management	3		
Total Core Credits		42		0

Your Pathway to an IWU Bachelor Degree

IWU Bachelor Degrees (120 cr hrs)

Associate Degree Credits:	61
B.S. Core Credits Remaining:	42
Gen. Ed. Credits Remaining	12
Additional Credits Needed to Reach 120:	5

To Speak with an Enrollment Counselor Contact:

Toll Free 866-498-4968
iwuenroll@indwes.edu
www.indwes.edu/admissions/online/online-transfer

• Transfer pathways are produced as a service to associate degree students. Every effort is made to maintain up-to-date and accurate information; however, this information is subject to change. Such changes take precedence over the information on this guide. Students should work with their current advisor and an IWU advisor. Responsibility for complying with all applicable requirements ultimately rests with the student.

• Transfer pathways are intended as general guides and do not guarantee the transferability of credits. Official credit evaluations will be completed upon admission and receipt of official transcripts.